

# Senior Sales Executive – ThinkHuge.net

Are you a sales powerhouse who thrives in high-velocity environments? Do you love closing enterprise deals, building huge pipelines, and making real numbers happen? Are you at home in the world of hosting, servers, and infrastructure—and excited about where AI is taking the industry? If so, we want you on our team.

Base salary + commission

## Who We Are

At ThinkHuge.net, we're not just another tech company—we own and operate **ForexVPS.net**, **HowToTrade.com**, **AlgoBuilder.com**, and **TrackATrader.com**, among others. We deliver world-class hosting, infrastructure, and AI-driven solutions that power fintech, gaming, and enterprise businesses across the globe.

We're fully remote with a team of nearly 100 people worldwide, and we regularly host international meetups and events—because sales isn't just about Zoom calls, it's about building lasting connections.

## What You'll Be Doing

This is a fast-paced, results-driven role where you'll be responsible for driving revenue growth across enterprise and mid-market accounts. You'll be expected to:

- Build and manage a **large, high-quality pipeline** of prospects across multiple sectors.
- Drive new business opportunities within hosting, infrastructure, and AI solutions.
- Engage with potential clients across multiple touchpoints—**in person at events, on video calls, and through outbound channels**.
- Work closely with our onboarding and support teams to ensure a seamless transition from **lead to live client**, then continue to nurture accounts for long-term growth.
- Represent ThinkHuge.net at industry events, networking opportunities, and client meetings—your face and voice will be part of our brand.
- Leverage tools like **Hubspot, Apollo, and other sales platforms** to maximize efficiency and scale outreach.

- Close enterprise-sized clients while also managing SMB and mid-market accounts.
- Collaborate with marketing and product teams to align sales efforts with business strategy.

## Who You Are

- You currently (or very recently) work in the **hosting/server or infrastructure industry** and know the space inside out.
- You have a **proven sales track record**—and can back it up with **numbers**.  
(Applications without hard numbers in your CV or cover letter will not be considered.)
- You're comfortable selling into **enterprise clients** as well as smaller accounts, adapting your pitch to different audiences.
- You've got **experience working events**—whether industry conferences, networking, or private showcases.
- You're proactive, resilient, and thrive in a fast-moving environment where ownership is key.
- Bonus points if you've sold into the **fintech or gaming** sectors.
- You're fluent with **sales tools** (Hubspot, Apollo, CRM workflows) and know how to use them to scale.
- You're an exceptional communicator who loves building relationships and can move confidently between in-person meetings, calls, and written communication.

## Why You Should Join Us

- Sell into one of the most exciting and fast-growing spaces: **infrastructure + AI**.
- Work with a fully remote, global team that's agile, ambitious, and results-focused.
- Travel for international meetups and industry events.
- Enjoy autonomy and the ability to directly impact company growth.

- Be part of a company that's already thriving but hungry for more.

## How to Apply

If you're ready to prove your sales chops, send us your CV **with specific numbers** that show your past performance (e.g., quotas smashed, revenue generated, pipeline grown). No numbers = no interview.

Tell us in your cover letter why you're the Senior Sales Executive ThinkHuge.net needs—and how you'll help us scale our hosting, infrastructure, and AI solutions to the next level.